

Team Vazquez International

Representation Company in MICE-industry

Sales - Marketing - Consulting - Promotion - Agency

Who is Team Vazquez International?

Team Vazquez International, founded in 2002, is an international representation company with professional and reliable suppliers from the MICE-industry in their portfolio. We are specialised in sales & marketing, consulting and promotion, mainly to the European market. Our mission is to provide exceptional service standards and significant results in a highly competitive environment. As an additional support of our suppliers we are running the website www.inventme.net.

Patricio Vazquez, Founder and Managing Director of **Team Vazquez International**, has over twenty years experience in selling actively his clients and their products and services to the global MICE-market. Many of the buyers we know personally and they rely on the suppliers we do recommend. We join offer and demand and find solutions - that generates business!

Kind of Suppliers we represent

- Destination Management Companies (DMCs)
- Hotels & Resorts, Hotel Companies

Services & Advantages

- We represent professional and reliable suppliers for all MICE-related requests
- Easy for you receiving products and services fitting to your requirements
- Partner with over 20 years experience in the global MICE-market
- An English, German and Spanish speaking team at your disposal
- A team well travelled within the destinations represented in our portfolio
- Grown business confidence on the reliability of the suppliers we do recommend
- We monitor your requests to ensure that offer and demand is met
- You receive from us attractive offers, competitive rates, suitable venues, means: **Solutions!**
- You have the flexibility to work either through us or directly with our suppliers
- The services you find with us are tailor-made but we do not charge for them:
This is added value to you in dealing with the suppliers and products/services we represent
- Do not find any conclusive supplier in your desired destination we do not serve?
Contact us and we will recommend suitable ones, able to realize the event you have in mind

Benefits

- Established specialists for all kind of events - always respecting environmental aspects
- Extensive local expert knowledge and many other practical advice
- Thinking out of the box!
- Rate negotiation and assistance
- Fam Trips, Site Inspections, Trade Shows, Workshops & Road Shows
- Active participation as Hosted Buyer meeting personally our represented suppliers at our booth at MICE-related trade shows in Europe & Asia like: **EIBTM | IMEX | IT-CMA** for naming a few.

Contact

When you are interested in learning more about the suppliers we represent, the services we offer or joining our network as buyer please contact us. We will be at your entire disposal and look forward to hearing from you and starting a successful co-operation.